

## Cash Receipts

Cash receipts are computed as marketing volume multiplied by the price and are usually reported on a **calendar-year** basis. Marketings come from current production or storage of past year's crop (assuming a crop is storable, such as potatoes). Thus, the quantity available for sale (marketings), can be thought of as coming from current production less shrinkage and the amount used on farms for food, feed, and seed plus change in stored quantity (inventory). On the other hand,

value of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by the average price. The difference between value of production and cash receipts is usually only important to those commodities which can be stored and thus have a specific marketing pattern which extends through time from the date of harvest.

### Cash Receipts: All Commodities 1/

Commodity	1998	1999	2000	2001	2002
	----- 1,000 Dollars -----				
Cotton lint, all	256,628	165,714	84,436	109,103	126,684
Cottonseed	34,527	30,010	30,427	27,550	26,415
Hay	80,335	81,311	91,539	142,473	120,624
Wheat	42,650	19,791	21,080	23,029	28,872
Barley	11,161	10,957	7,937	8,716	9,382
Corn, grain	10,672	9,754	11,303	10,469	10,342
Sorghum, grain	2,099	528	690	1,243	1,068
Oil crops	3,206	2,003	1,755	819	440
Potatoes	25,289	27,014	26,500	34,069	25,092
Lettuce, Head & Other	299,644	188,694	237,376	341,703	705,710
Lettuce, Leaf	41,391	40,219	32,665	75,638	112,909
Lettuce, Romaine	67,140	46,523	79,296	94,944	149,209
Onions	17,978	9,042	7,981	10,320	5,762
Cauliflower	32,701	43,641	32,248	26,550	36,169
Broccoli	55,060	83,106	60,342	61,600	62,838
Carrots	7,813	9,500	3,937	9,002	8,033
Honeydews	16,968	19,757	13,230	10,165	12,710
Cantaloupes	64,288	73,402	65,719	70,562	58,608
Watermelons	18,240	16,940	18,108	26,755	21,265
Spinach	NA	NA	24,164	11,160	29,012
Cabbage	NA	NA	10,346	12,528	10,331
Peppers, chile	NA	NA	6,848	4,872	2,759
Misc. vegetables	90,429	88,841	92,437	93,720	110,323
Grapefruit	3,477	4,605	1,059	1,273	1,461
Oranges	13,882	4,911	6,942	3,446	2,997
Lemons	38,453	33,990	38,675	27,150	43,045
Tangerines	7,581	16,719	5,082	8,322	8,289
Apples	6,628	4,054	6,971	350	4,506
Grapes	17,276	16,821	14,369	8,921	8,115
Pecans	20,670	27,132	18,995	9,660	19,520
Misc. fruits & nuts	4,270	8,834	6,637	8,334	8,837
All other crops	134,106	134,306	120,486	131,868	142,652
<b>Crops</b>	<b>1,424,561</b>	<b>1,218,117</b>	<b>1,179,580</b>	<b>1,406,313</b>	<b>1,913,979</b>
Cattle and calves	455,225	522,199	626,200	683,361	626,016
Hogs	21,162	18,252	36,874	14,453	22,861
Sheep and lambs	5,829	6,505	8,014	6,600	6,548
Dairy products	389,528	399,766	359,261	449,967	399,789
Poultry/eggs	4,335	9,477	11,193	13,537	14,127
Honey	2,112	1,999	1,723	1,827	2,633
Wool/Mohair	535	607	533	438	423
Other livestock	42,098	31,844	26,618	21,585	21,659
<b>Livestock and products</b>	<b>920,824</b>	<b>990,649</b>	<b>1,070,416</b>	<b>1,191,768</b>	<b>1,094,056</b>
<b>All commodities</b>	<b>2,345,385</b>	<b>2,208,766</b>	<b>2,249,996</b>	<b>2,598,081</b>	<b>3,008,035</b>
<b>Gov't Payments</b>	<b>78,743</b>	<b>108,030</b>	<b>106,525</b>	<b>99,254</b>	<b>68,926</b>
<b>Total Cash Receipts</b>	<b>2,424,278</b>	<b>2,323,549</b>	<b>2,403,953</b>	<b>2,697,335</b>	<b>3,076,961</b>

1/ Includes miscellaneous field crops, seed crops, and greenhouse/nursery. Source: United States Department of Agriculture, Economic Research Service; Economic Indicators of the Farm Sector, State Financial Summary.